

# Antique ship accessories for ship lovers from AVS

AVS Denizcilik, a group company of AVA Holding, is signing a new project and makes ship accessories with an antique value meet its lovers in its showroom in Istanbul.

Stating that they provide services in various fields of maritime sector as AVA holding, Chairman of the Board of Directors of the company Abdülvahit Şimşek indicated that this project was received very positively by circles interested in ship accessories from within and outside the circle. Şimşek explained the emergence of the project as follows: "We have a history of 35 years. Our family company Şimşekler is still operating in Aliğa. We also have a ship dismantling facility there. After dismantling ships which have made several excursions to the sea, completed their lifespan in the sea and become retired, we choose among the accessories we come up with. These parts bear the marks of a fine taste and aesthetics as well as deep labour which we cannot see with today's technology. For this reason, these are important pieces with a soul for those who are interested. We assess these antique pieces with our specialists and present them to the taste of sea lovers in our showroom. We collect pieces not only from Turkey but also from different geographies. Steering wheels, compasses, telegrams, portholes and many others are pieces which attract not only collectors but also those who are interested in these for decorative purpose. We also attend fairs with the products we exhibit in our showroom. We last participated in the 54th Convention of IS: in Turkey and BOAT Show. The great interest we received has proven to us that we are doing something very correct."



## "We created a new business line in Turkey"

Stating that AVS has created a new business line in Turkey, Şimşek expressed the following about this new business line: AVS, which has been offering provision services since it was established, continues to serve the sea with a new business model. We have contact with providers included in our network from different geographies of the world. In this way, we supply for Turkish and foreign ship owners in world ports. Since we have been serving this sector for 35 years, we have an extensive portfolio. Being in this sector for years has brought about the opportunity of knowing world markets. Our aim is to be able to use this accumulation of knowledge more professionally. With this in mind, we have established networks in various geographies of the world. We market supply services of foreign firms in the international field to our customers. We are the only firm operating in this way in Turkey. We have established a new business line by providing this service to Turkish ship-owners."

## "We supply to suppliers"

Stating that AVA Holding has three separate companies within its body as ANELE, AVS and ALBATROS, Şimşek explained the activities of these companies as follows: "Our firm in Aegean Free Zone Anele A.Ş. the first company founded in the free zone in the transit trade zone. Our firm, which was founded for provision services, started to serve not only the maritime but also the aviation and land sectors afterwards. Anele which has one of the most modern facilities in the sector today, has a totally developed infrastructure

wit 5.500 m2 indoor area over a land of 10.000 m2 and a cold storage capacity of 3.000 tons. In addition to ship provision companies, Anele provides supply services for airline catering firms, organizations carrying out international catering, humanitarian aid projects, military camps which we call hostile regions, construction firms; in short, to companies serving the logistics industry. We can summarize its job ad supply chain management.

At this point today, we do not provide provision services but wholesale food services to companies offering provision services. Provision is our main profession, first love and we cannot give up on it. For this reason, another firm which we founded in Izmir - Albatros - has the capacity to supply for Turkish and foreign ship owners at all ports of Turkey."